



SPONSORSHIP

REGIONALISM

MEMBERSHIP

PROGRAMS



ULI BAY

YOUNG LEADERS

# GET INVOLVED

ULI Baltimore has numerous active and rewarding committees for our members to make the most out of their membership. For more information on any of these committees, please visit our website at [baltimore.uli.org](http://baltimore.uli.org) or email the contact for the committee in which you are interested.



ULIBaltimore



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### MEMBERSHIP

Helps grow a healthy and diverse membership base, welcomes new members, hosts networking events, assists with non-member outreach, helps organize special new member only events, and encourages active participation by members on various ULI Baltimore initiatives.

Contact: Terry Anne Hearn, V.P. Business Development, Residential Title & Escrow Company, Commercial Settlement Services, 410.415.7550  
tahearn@residentialtitle.com

### ULI BAY

A satellite committee of ULI Baltimore, ULI Bay provides a full agenda of programs, networking opportunities, and initiatives for the Eastern Shore Counties of Maryland. The Bay Committee's focus is to advance the ULI Mission – to promote the responsible use of the land and create and sustain thriving communities – throughout Maryland's beautiful and growing Eastern Shore.

Contact: David A. Zeitlin, Business Development Manager, Cambridge Architectural Mesh 571.536.6124  
davidzeitlin@gmail.com

### COMMUNICATIONS

The committee builds awareness of ULI Baltimore's mission and promotes programs to membership and the community through the website, newsletter, press releases, email blasts, and direct mail.

Contact: Carrie Ann Williams, Principal, Andana Consulting, 443.297.9535  
carriean@andanaconsulting.com

### PROGRAMS

Provides an array of educational opportunities ranging from practical experience gained through Baltimore's cutting edge projects to personal and corporate development opportunities via leadership and career path discussions. This committee also plans and implements the District Council's events calendar and facilitates the exchange of knowledge to promote best practices in land use development.

Contact: Gina Stewart, Senior Business Development Representative for Howard County, Maryland Department of Commerce. 410.591.0143  
gina.stewart@maryland.gov

### YOUNG LEADERS GROUP (YLG)

Hosts a range of programs each year including Development Tours, Lunch and Learns and various networking events including the Summer Party. This committee also creates a place for the leaders of tomorrow's real estate companies to interact both professionally and socially with the leaders of today. You must be a member of ULI and be under the age of 35 to be part of the Young Leaders Group.

Contact: Patrick Terranova, South Team Director, Baltimore Development Corporation, 410.349.6697  
pterranova@baltimoredevelopment.com

### SPONSORSHIP

Helps financially support ULI Baltimore and differentiates business by alignment with the trusted ULI brand. The Committee focuses on identifying, developing and communicating with our many sponsors of ULI Baltimore and developing the levels of sponsorship opportunities.

Contact: John Harris, Principal, Hord Coplan Macht, 443.451.2335  
jharris@hcm2.com

### REGIONALISM

Implements ULI's mission regionally by promoting best land use practices with local governments, stakeholders and real estate professionals. The committee coordinated ULI Baltimore's participation on the Partnership for Building Reuse which, with the National Trust for Historic Preservation, brought community groups, real estate developers and civic leaders together around the common goal to reuse and retrofit these valuable assets. The committee facilitated the City of Annapolis' successful grant request to ULI HQ for its Cultural Resources Hazard Mitigation Plan and coordinated member participation in key parts of the planning process.

Contact: Kristen Mitchell, Executive Director, Market Center Merchants Association, 443.478.3014  
krismitch728@gmail.com

There are also several committees that are by invitation only.

These include the Advisory Board Committee, the WaveMaker Award Committee, TOD Product Council, Women's Leadership Initiative (WLI), NEXT Committee, UrbanPlan Committee and the Partnership Forum Committee.

If you are interested in learning more about how to be involved in these committees, please contact ULI Baltimore District Council Coordinator, Lisa Norris.

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Email: Lisa.Norris@uli.org